

WHY HUEBSCH COMMAND™?

Use this guide to help answer common questions that might occur during the Huebsch Command™ sales process.

CARD READERS ARE EXPENSIVE.

With third-party card readers, you need to make a costly, upfront investment. But the costs don't end there. There is also the hard cost of the cards and maintenance. Plus, card readers require downtime for installation and they don't look nice attached to your machines.

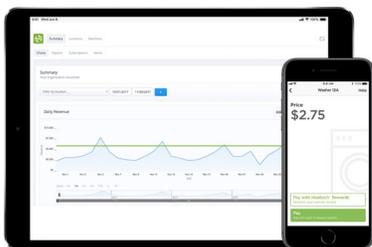
With Huebsch Command™, the mobile payment solution is integrated within the machines right from the factory. There are no card readers to maintain, no extra, upfront investments* and no holes to drill into expensive machines.

*Network boards may need to be purchased for machines purchased before January 2017, but they are seamlessly integrated into your machines without drilling.

WHO DO I TURN TO IF SOMETHING GOES WRONG?

If your card-reader system breaks down, it can be difficult to know exactly who to turn to for warranty information or technical support. Who will help?

Huebsch Command offers advanced reporting of machine errors, which maximizes uptime, improves revenue and reduces operational costs. Plus, it's backed by Alliance Laundry Systems, the global leader in laundry. Our dedicated software support team is ready to offer systems training or provide industry-leading support. Plus, your Huebsch® distributor is always just a phone call away.



HUEBSCH COMMAND™

I HAVE TOO MANY PARTNERS TO JUGGLE.

There are so many different partners that a laundromat currently has to deal with—payment systems, analytics programs, rewards programs, etc. It makes it difficult to use any of them to their fullest potential in order to get the most revenue and operational efficiency.

With Huebsch Command, your mobile payment, financial tools, analytics, rewards and maintenance information are all combined into one system directly from the manufacturer. That means you can manage everything you need from one location with one login.

WHAT IF A CUSTOMER NEEDS A REFUND?

Working with a third-party card-reader system can make issuing refunds difficult for you and frustrating for your customers. Often times, you are unable to help your customer immediately and instead have to reach out to your payment system partner.

With Huebsch Command, you can quickly and easily issue customer refunds directly back into their online wallet. No more dealing with an outside partner, no more waiting and, most importantly, happier and more satisfied customers.

REWARDS PROGRAMS ARE HARD TO MANAGE.

Rewarding your customers for their business is a great way to gain loyalty and encourage repeat visits. But finding a third-party loyalty program that's right for your business and your customers' needs can be difficult.

Huebsch Rewards is easy to use and powerful, giving you options to build your program around the needs of your customers. By offering your customers perks, you'll not only give them a better laundry experience, you'll encourage them to become loyal customers.